

## Message Text

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ACTION EB-08

INFO OCT-01 EUR-12 EA-10 IO-13 ISO-00 AGRE-00 CEA-01  
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-10 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05  
SS-15 STR-07 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02  
OMB-01 DOE-15 /131 W  
-----014387 281752Z /47

P R 281726Z MAR 78  
FM AMEMBASSY LONDON  
TO SECSTATE WASHDC PRIORITY 4581  
INFO AMEMBASSY BONN  
AMEMBASSY BRUSSELS  
AMEMBASSY DUBLIN  
AMEMBASSY LUXEMBOURG  
AMEMBASSY PARIS  
AMEMBASSY ROME  
AMEMBASSY THE HAGUE  
AMEMBASSY TOKYO  
USMISSION GENEVA

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USMTN ALSO FOR MISSION

E.O.11652: N/A  
TAGS: ETRD, MTN, UK  
SUBJECT: IDENTIFICATION OF PUBLIC PROCUREMENT ENTITIES  
OF CENTRAL GOVERNMENTS IN SELECTED DEVELOPED  
COUNTRIES

REF: (A) STATE 66974; (B) STATE 71330; (C) LONDON 4196

1. EMBASSY HAS CAREFULLY REVIEWED LIST CONTAINED REF B  
OF UK GOVERNMENT DEPARTMENTS AND NATIONAL GOVERNMENT  
ENTITIES FOR PURPOSES OF NEGOTIATING A GOVERNMENT PROCURE  
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MENT CODE IN THE MTN. THE LIST OF CENTRAL GOVERNMENT  
DEPARTMENTS CONTAINED PARAGRAPH 2 IS LARGELY CORRECT.  
HOWEVER, TWO ADDITIONS SHOULD BE MADE: DEPARTMENT OF  
TRANSPORT AND PAYMASTER GENERAL'S OFFICE.

2. EMBASSY SUGGESTS THAT A DIFFERENT BREAKDOWN THAN  
PRESENTLY CONTAINED PARAGRAPHS 2 AND 3 WOULD BE MORE

USEFUL IN DETERMINING DEGREE OF CONTROL EXERCISED BY CENTRAL GOVERNMENT AND WHICH ENTITIES MIGHT BE CONSIDERED FOR COVERAGE UNDER PROPOSED CODE. SPECIFICALLY, PARA 2 LIST COULD BE EXPANDED TO INCLUDE THOSE GOVERNMENT ENTITIES WHICH ARE NOW LISTED AS "OTHER NATIONAL GOVERNMENT ENTITIES" BUT WHICH ARE IN FACT CENTRAL GOVERNMENT BODIES THAT ARE SMALLER IN SIZE THAN DEPARTMENTS BUT STILL UNDER THE DIRECT BUDGETARY CONTROL OF THE CENTRAL GOVERNMENT FOR PURPOSES OF PROCUREMENT. PARA 3 WOULD THEN CONTAIN ONLY NON-CENTRAL GOVERNMENT ENTITIES WHOSE PROCUREMENT POLICIES ARE UNDER VARYING DEGREES OF CONTROL BY THE CENTRAL GOVERNMENT.

3. THIS REARRANGEMENT COULD BE ACCOMPLISHED BY SHIFTING THE FOLLOWING GOVERNMENT BODIES FROM PARA 3 TO PARA/2:

- BOARD OF CUSTOMS AND EXCISE
- CENTRAL OFFICE OF INFORMATION
- BOARD OF INLAND REVENUE
- THE ROYAL MINT
- MONOPOLIES AND MERGERS COMMISSION
- HER MAJESTY'S STATIONERY OFFICE

4. THE FOLLOWING ARE THE MAJOR UK CENTRAL GOVERNMENT PURCHASERS OF PRODUCTS LIKELY TO BE SUPPLIED COMPETITIVELY BY U.S. INDUSTRY AND WHICH SHOULD BE CONSIDERED FOR HIGH PRIORITY FOR INCLUSION IN THE COVERAGE OF A GOVERNMENT LIMITED OFFICIAL USE

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MENT PROCUREMENT CODE: MINISTRY OF DEFENSE (FOR PURCHASES OF CIVILIAN-TYPE EQUIPMENT), DEPARTMENT OF HEALTH AND SOCIAL SECURITY, HM STATIONERY OFFICE, ROYAL MINT, AND DEPARTMENT OF ENERGY. (FYI. IN THE AREA OF MILITARY EQUIPMENT PURCHASES, DEPARTMENT SHOULD KEEP IN MIND THE US-UK MEMORANDUM OF UNDERSTANDING SIGNED IN 1975 WHICH

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OMB-01 DOE-15 /131 W

-----014400 281751Z /47

P R 281726Z MAR 78  
FM AMEMBASSY LONDON  
TO SECSTATE WASHDC PRIORITY 4582  
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FOR CONTRACTS IN THE OTHER'S DEFENSE EQUIPMENT MARKET  
WITHOUT THE APPLICATION OF RESPECTIVE BUY NATIONAL RES-  
TRICCTIONS.)

5. OF THE "OTHER GOVERNMENT ENTITIES" LISTED IN PARA 3  
OF REF B, BRITISH AIRWAYS IS BY FAR THE LARGEST PURCHASER  
OF U.S. PRODUCTS. BRITISH AIRWAYS' PROPOSALS FOR AIR-  
CRAFT PURCHASES ARE REVIEWED BY THE SECRETARY OF STATE  
FOR TRADE, WHO HAS THE AUTHORITY TO DIRECT THE AIRLINE  
TO CHANGE ITS PLANS ON THE GROUNDS OF "NATIONAL INTER-  
EST." THIS HAS NOT PREVENTED UK GOVERNMENT AIRLINES FROM  
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BUYING U.S. PRODUCTS; IN THE PAST THEY HAVE IN FACT  
BOUGHT SIGNIFICANT NUMBERS OF U.S.-BUILT AIRCRAFT. HOW-  
EVER, ON ONE OCCASION BRITISH EUROPEAN AIRLINES WAS  
FORCED TO EQUIPMENT ITSELF WITH BRITISH AIRCRAFT RATHER  
THAN THE U.S. PLANE IT WANTED. BEA RECEIVED AN INJEC-  
TION OF BRITISH CAPITAL IN COMPENSATION. SOME OBSERVERS  
THINK THE SAME TIME IS LIKELY TO HAPPEN IN CONNECTION  
WITH BRITISH AIRWAYS' FORTHCOMING PURCHASE OF A 100-120  
SEAT AIRCRAFT, WHERE THE U.S. DC-9 AND B-737 ARE PITTED  
AGAINST BRITISH AEROSPACE'S STILL-TO-BE-DEVELOPED BAC  
111-600.

6. REGARDING REQUEST FOR VALUE OF RECENT ANNUAL PROCURE-

MENT BY UK GOVERNMENT IN SELECTED SECTORS, NO USEFUL INFORMATION IS AVAILABLE. FOR LOCAL GOVERNMENT ENTITIES, NO STATISTICS ARE COMPILED. FOR THE CENTRAL GOVERNMENT, THERE IS NO PUBLISHED DATA GIVING EXPENDITURES BY SPECIFIC PRODUCT. APPARENTLY THERE IS SOME VERY LIMITED INFORMATION AVAILABLE WITHIN THE CENTRAL GOVERNMENT, BUT THUS FAR THERE HAS BEEN NO WILLINGNESS TO MAKE IT AVAILABLE TO US. WE WILL CONTINUE OUR EFFORTS TO COMPILE INFORMATION OF THIS TYPE.

BREWSTER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, GOVERNMENT PROCUREMENT, COMMODITIES, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 mar 1978  
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**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
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**Film Number:** D780134-1049  
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**Litigation History:**  
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**Message ID:** d14381bc-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
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**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3184277  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** IDENTIFICATION OF PUBLIC PROCUREMENT ENTITIES OF CENTRAL GOVERNMENTS IN SELECTED DEVELOPED COUNTRIES  
**TAGS:** ETRD, UK, MTN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/d14381bc-c288-dd11-92da-001cc4696bcc  
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